

Vendor:	<i>Meridian</i>	<i>USGN</i>	<i>Emerging Solutions</i>	<i>MP Interactive</i>
Product name	<i>Proliance</i>	<i>OPL (online programmi</i>	<i>constructware</i>	<i>e-builder</i>
Age of solution	recent	Aug '00	Nov '97	Oct '95
Custom workflow	Fully	Fully	Structured	Custom templates
Reporting	web based	web based	Custom pdf writer	Crystal reports on web
RFI module	xml tags	xml tags	roll up schedules	noyes
Market Focus	owner/contractor	owner	contractor/designer	owner/designer
strengths	Enterprise	customizeable	feature rich	easy to use
	CM Controls	at user level	value	and to deploy
weaknesses	new to web	complex	no mac function	too simple
Integration	XML Web Services	Pearl open	budgeting & contracts	Silverstream
Platform	.Net	mysql/linux	Microsoft Wintel	Oracle 9i
hosted solutions	Project Talk	asp	option	asp
customizable forms	yes	fully	yes	yes / extra
Bus.process adaptable	yes, fully	yes, fully	yes/ not as flexible	extra
Integrated processes	yes, fully	yes, fully	partial	no
MS poffice integration	yes in/out	not yet	out only	no
MS office integration	yes in/out	not yet	out only	no
Cost module	complete	yes / extra	complete	links to excel
Accounting Integration	JDE/Oracle/SAP	yes / extra	JD Edwards	yes / extra
New developments	Scheduling	toolsets/task mgmt	Custom Reports	Autodesk partner
Total company user base	80,000	3,000	20,000	10,000
Cost per user per yr	<i>Depends</i>	<i>per job</i>	<i>\$695</i>	<i>\$650</i>
An cost (500 usrs/100 prjcts)	<i>\$500,000</i>	<i>\$150,000</i>	<i>\$347,500</i>	<i>\$325,000</i>
Key firms using it:	Gilbane	Petsmart	Epstein	PCL
	Skanska	McDonalds	Abbot	Tishman
	Trammel Crow	Starbucks	Clark	Office Depot
	Jones Lang LaSalle	Grocery stores	Welbro	Grubb & Ellis
Key champion		Mike Kramer		
org		Wild Oats		